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# **Case Study**

# **Automotive Distribution - Bucks**

**Business Information:** Turnover £6M

## **Description of work:**

- Input to strategic decision making
- Efficiency review
- Stock holding review

#### Result of work:

- Step change in distribution strategy, saving several million pounds of capital expenditure.
- Improved working practise and product flow resulting in £82k overhead reduction.
- 25% improvement in stock held value.
   20% reduction in stock control costs

#### Our added value:

Financial modelling and business advice.

Suggesting improvements to strategy and working practises.

#### **Brown Brothers Limited**

### A subsidiary of Dana Corporation

A distribution facility based in Rooksley, Milton Keynes supplying automotive product to 135 Brown Brothers Branches.

Circa 25,000 Stock Keeping Units (SKU's) processed daily for overnight store replenishment using state of the art automated sortation systems.

Timescale: September 1995 to July 1997

Work carried out by our Director Fiona Hysom whilst an employee of the above company.